

## Leading printing industry M&A firm opens first international office in the UK



**SCOTTSDALE, AZ, USA, June 15, 2021-Corporate Development Associates** (“CDA”) today announced the addition of UK printing industry veteran Mike Roberts to its deal-making team as its Liaison to the UK. Mike is currently the owner of print distributor PMG Print Management, Ltd. in West Yorkshire, England. He has spent his entire career (beginning in 1989) in the printing industry beginning with a short stint at Hardy Business Forms (subsequently acquired by Moore Paragon) before joining print management company Alistair McIntosh Limited (*aka* Alimac).

“We are delighted to announce the addition of Mike to our deal-making team as our Liaison to the UK.” said Jim Anderson, CDA’s Founder & President. “We are being asked more and more by our USA-based clients to explore opportunities in the UK and vice-versa (UK companies wanting to acquire USA-based companies) . I fully expect that Mike will provide a great conduit for CDA with both print distributors/management companies and manufacturers by using his absolutely incredible base of [IPIA](#) Member contacts.” (IPIA is the UK version of PSDA)

“I am pleased to enter into this new relationship with CDA as Jim, along with his Associates are all print industry veterans. CDA has a track record of success in the printing industry in the US and it is my intent to assist them in doing the same in the UK.” said Mike. “I have many long-standing personal relationships with print industry principals particularly within the business forms, commercial print and label segments of our industry which is my area of expertise.”

Parties interested in hearing more may contact Mike Roberts directly in England by phone from the US: 011-44-7-961944341 or email: [mroberts@printmergers.com](mailto:mroberts@printmergers.com) or Jim Anderson in Scottsdale, AZ, USA by phone: 480-951-2441 or email: [jaa@printmergers.com](mailto:jaa@printmergers.com)

### About Corporate Development Associates

CDA was founded in Indianapolis, Indiana, USA in June 1987 by Jim Anderson who is himself a former print distributor and trade manufacturer owner/principal. Since June 1987, CDA has emerged as the leading intermediary firm serving the printing industry while completing over 225 transactions. Jim is also the Founder & Publisher of the highly popular weekly e-Newsletter [PrintStockWatch](#)® which currently boasts over 1,000 printing industry subscribers.

### About Mike Roberts

Mike has been involved his entire business career (prior to 1989) in the business forms/documents segment of the printing industry. His career began at Hardy Business Forms (subsequently acquired by Moore Paragon) and in 1989 joined print distributor Alistair McIntosh Limited (*aka* Alimac). In January 2003, Mike formed PMG Print Management based in Birstall, West Yorkshire, England which he will continue to operate on a full-time basis.

Mike is also the sitting President and Council Member of [IPIA](#) (Independent **P**rint **I**ndustries **A**ssociation) which is the UK version of PSDA. His term will expire in 2023.

You may view Mike Roberts’ full bio at: <http://www.printmergers.com/ukliaisonmikerobersts.html>